Summa E-rate Solutions

FY2023 E-Rate Request for Proposals

REQUEST FOR PROPOSALS

E-Rate Eligible Category 2 Products and Services



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| **ADDENDUM 1** |
| **Form 470 # 230022914 (123B-22) – E-rate Funding Year 2023** |
| **Name of RFP: Switches and Wi-Fi Installation and BMIC** |



Question:

I am a Service Provider Consultant and a couple of my clients are intending to respond to the Ballard RFP

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| **Applicant** | **Ballard Elementary School District** |
| **Billed Entity Number** | **143984** |
| **Name of RFP** | **Switches and Wi-Fi Installation and BMIC** |
| **Establishing Form 470** | **230022914 (123B-23)** |

In it, you have the following table:

1. **SERVICES SOUGHT**

**A.1 Category 2 Wireless Access Points, switches, installation, and installation**

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| **Internal Connections Worksheet** |
| Form 470 #230022914 |
| **Manufacturer or equivalent** | **Mfg. Part #** | **Address** | **City** | **State** | **School Name** | **Product Type** | **Quantity** | **Description** | **E-rate Eligible %** | **Eligible Cost** | **Ineligible Cost** |
| Aruba | JL686B#ABA | 2425 School St  | Solvang | CA | Ballard Elementary School District  | Switches | 3 | Instant On 1930 48G 4SFP+ 370W Switch INCLUDED: Power Cord - U.S. localization  | 50% |  |  |

Under the Column “E-rate Eligible %” you have 50%.  Is this Ballard’s E-rate discount %?  We believe these switches are 100% E-rate Eligible.

Answer:

E-Rate funds may only be used for services and products used by eligible entities for an eligible purpose (i.e., a primarily educational purpose). When a product or service contains ineligible components, a cost allocation is required to remove the ineligible components so that only the eligible portion is funded.

A cost allocation requires a clear delineation between the eligible and ineligible components. Several methods of cost allocation can be used, but they must be based on tangible criteria that reach a reasonable result. The price for the eligible portion must be the most cost-effective means of receiving the eligible service.

The E-rate Eligible 50% column refers to the 50% Category 2 E-rate discount rate this school district receives. So, in the case of the Aruba switches, which are eligible products, the bidder prints their bid in the Eligible Cost column and row. The E-rate Eligible 50% discount provided is additional information indicating the E-rate discount will cover 50% of the bid cost.